EUREKA SOLUTIONS

Make AI work for your finance team

Practical insights for Scottish finance leaders

From The Future of Finance at Hampden Park

21 October 2026 | Eureka Solutions and Lightyear



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From Hampden to a useful first step

From The Future of Finance at Hampden Park, Glasgow
21 October 2026 | Eureka Solutions and Lightyear

Choose one useful improvement and prove its value

AI can help finance teams prepare information, investigate exceptions and find answers more quickly. The strongest starting point is a recurring business problem, reliable source information and a clear way to check the result. The benefit should remain visible after review time, corrections and running costs are included.

This guide turns the discussion at Hampden into practical steps for finance leaders. It brings together the event's themes, audience questions and examples of how connected systems can support better finance operations. You can use it to choose a first application, challenge a supplier demonstration or prepare a pilot with your team.

Use this with your team: choose one process to examine as you read. Record where it gets stuck, what information it needs and how you would recognise a worthwhile improvement.

Where our audience is on the AI journey



Not started	Exploring	Testing	Regular use	Core work
2	10	4	6	1





Expert sessions and audience discussion at Hampden Park

Your starting point

Choose a recurring problem, identify trusted information and agree how the result will be reviewed.

What our audience told us

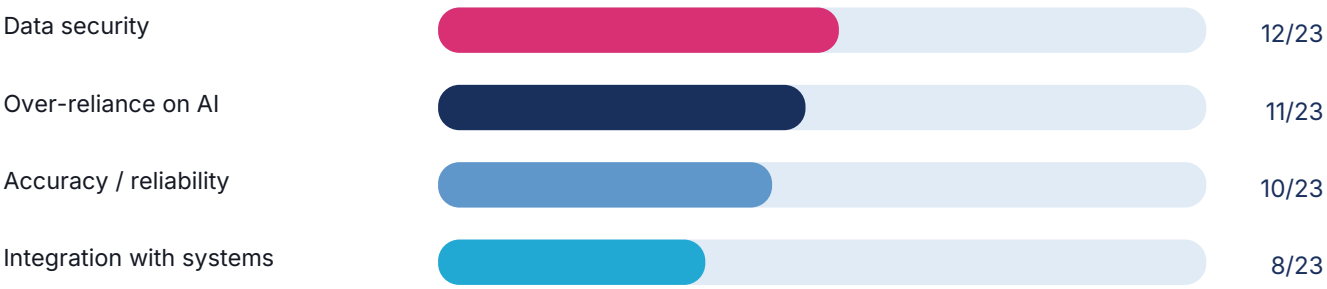
The readiness check captured a mixed picture: enthusiasm for useful applications, uncertainty about how to measure value, and concerns about security and reliability. These findings describe our event audience, rather than Scottish businesses as a whole. [1]

15/23
not yet measuring AI value

2.5/5
average data readiness

7/23
using AI regularly or in core work

What is giving finance teams pause?



8 of 23 respondents reported clear AI rules or guidance.

Methodology: the supplied export contains 24 submissions. One repeated email address has identical survey answers; it has been counted once, leaving 23 distinct responses. Concerns allowed multiple selections. The readiness average is rounded to one decimal place.

The implication for finance leaders

Useful progress needs a business measure and a review process. A team that is not measuring results will struggle to decide what to expand; a team that does not trust its information may need to improve data or integration before introducing another tool.

Three perspectives from Hampden

Graham Dyer at AAB explored the opportunity to create capacity for finance and the importance of judgement, context and checking. An answer can appear convincing while drawing on an incomplete set of records.

Alan Miles at Eureka Solutions connected the discussion to the business systems organisations already use. Current capabilities, permissions and data coverage matter more to a business case than a future product promise.

Kenny Galloway at Lightyear focused attention on the invoice journey, including capture, approval, exceptions and the connection back to the ledger. Improving a single step is useful when the completed process also improves. [2]

Choose an application that fits the task

Different technologies solve different problems. Begin with the work you want to improve, then decide whether you need better integration, established automation, AI assistance or a combination.

Rules and automation

Applies defined logic

Test exceptions and who owns the rules.

Integration

Moves agreed data

Test mappings, duplicates and failed transfers.

AI assistance

Finds patterns and drafts

Test sources, consistency and review effort.

Embedded AI and connected assistants

Embedded AI works within a business application, often on a specific task. A connected assistant accesses approved business information through an integration or connector. Either approach needs explicit permissions, clear limits on changes and a person accountable for the result. Keep the ledger and audit trail in the authorised finance system.



"Just because you can automate something or do something with AI doesn't mean that you should do it, because there has to be a tangible benefit to the business, in terms of speed, quality, or cost savings."

Alan Miles | Commercial Director, Eureka Solutions

Three checks before choosing a tool

A defined task. Approved data and permissions. A person accountable for the reviewed result.



Bringing different perspectives together at The Future of Finance

AI in the systems you already use

ORACLE NetSuite Solution Provider Partner | iplicit | besyncly

Oracle NetSuite Exception Management uses customer-specific machine learning to flag unusual transaction activity and supplier-data changes for investigation. Oracle states that it is not available to every customer and depends on data volume and model readiness. Ask what is supported in your account.

iplicit Insights and AI Detect are described by iplicit as supporting financial analysis, plain-language questions and the identification of potential invoice issues. Ask for a demonstration of the current capabilities and access relevant to your organisation.

Besyncly AI Actions adds optional AI steps to configured integrations, such as enriching information or flagging an unusual record. Its published controls include permitted fields, approved tools, preview and usage limits. Confirm the action, integration and provider costs for your proposed workflow. [3]

Before choosing: can the supplier show the capability today, with representative data, visible sources, a difficult example and a clear explanation of what the tool can change? Product examples are starting points for assessment, not guaranteed outcomes.



"NetSuite offers AI connectors for Claude and ChatGPT, allowing you to securely query your ERP data and generate reports using natural language."

David Lindores | Chief Executive Officer, Eureka Solutions

Turn reporting effort into useful insight

Use AI to reduce preparation effort while keeping the numbers, evidence and final decision under finance control.

Trusted data — AI draft — Finance review — Business insight

01 Budget monitoring

Draft variance commentary from approved actuals and budgets. Check the period, entity, currency and business context.

02 Forecasting

Explain changes between approved scenarios. Keep the calculations in your validated model and make missing assumptions visible.

03 Business cases and governance

Organise approved evidence into a draft paper, with sources attached. Review claims before the paper reaches a decision-maker.

An instruction to test

Use only the approved actual-versus-budget report for [entity], [period] and [currency]. Draft commentary above [threshold], reference the source rows, flag missing information and do not invent reasons or change the figures.

Use this only in a tool approved for the information involved. Instructions do not guarantee an accurate result.

Measure preparation, review and correction time, and whether the approved output helps people make a better decision. A faster draft is useful when the completed task improves.



SESSION TAKEAWAY

Check the evidence and context behind an answer before using it to support a business decision.

Graham Dyer | AAB

Improve the whole invoice journey

Accounts payable is a useful place to examine the relationship between AI, workflow and integration. Reading an invoice quickly creates value when the record also reaches the right approver and the ledger without unnecessary rework.

1 Capture Retain the source		Test a credit note or multi-page invoice.
2 Check Validate the record		Test a duplicate or missing PO.
3 Approve Apply authority		Test an absent approver or limit.
4 Connect Transfer to finance		Test a rejection or failed mapping.
5 Reconcile Confirm posting		Test missing or repeated records.

Find the manual touchpoints

Follow a recent invoice from receipt to posting. Record who corrects data, chases approval, re-enters information and resolves failures. This shows whether the next improvement is better capture, clearer responsibility, integration or a change to the process itself.



SESSION TAKEAWAY

Audit the manual touchpoints across the invoice journey and measure the completed process.

Kenny Galloway | Lightyear

Connect information across your business

Connect the systems that serve the business

A business can retain a specialist operational system and connect agreed information to finance. Besyncly provides a managed integration layer for mapping, transforming and delivering records, with optional AI Actions where an additional check or enrichment is useful. [3]

A robust connection needs visible failures, duplicate handling, accurate entity and account mappings, and a way to reconcile transferred information. AI does not remove those requirements. Assign an owner to each exception and agree the route back to manual processing if the workflow fails.

Keep payment authority clear

Assistance with a document or an exception should remain distinct from authority to release money. Retain independent checks over supplier bank-detail changes, appropriate approval limits and an auditable payment process. Any tool that can change records or trigger actions needs an assessment of the specific permissions and consequences.

Practical next step: ask for a demonstration that includes a failed transfer and a duplicate, and watch how the team detects and resolves each one.

besyncly

1 Source
Bring records in

2 Map and transform
Prepare fields

3 AI Actions
Enrich, check or flag

4 Destination
Deliver the record



Continuing the conversation beyond the presentations

Ideas shared across Scotland’s finance community

Networking at Hampden Park

Build confidence through controls

Confidence grows when people understand what the tool is allowed to do, what information it uses and who remains responsible. Clear boundaries also make a pilot easier to evaluate and support.

Agree the boundaries before the pilot

Name the process owner and reviewer. Specify the approved tool, permitted data, allowed users and whether access is read-only or includes changes. Review supplier terms, data retention, provider access and whether inputs can be used for training with IT and security colleagues. Where personal information is involved, include your data protection lead and use current ICO guidance. [6, 7]

Check evidence and scope

Require outputs to identify source records and flag missing information. Confirm the relevant entities, dates, statuses and currencies. Test incomplete data and misleading inputs, as well as straightforward examples. Generative AI can confidently produce incorrect content or deviate from the requested task, so instructions alone are not sufficient assurance.

Match review to the consequences

A draft internal summary needs a different level of checking from a payment instruction or board paper. Decide what must be verified, who can approve use and when the task must stop or return to the existing process. Preserve sufficient records to reconstruct what information was used and how the final output was approved.



"Being ready for AI means cleaning up your past and organising your present before you hand over the keys to the future."

Kenneth Mcbeath | NetSuite Technical Lead, Eureka Solutions

Control belongs in the workflow

Agree access, review, exception handling and sign-off before the pilot begins.

Bring your people with you

Address job concerns honestly

Explain the business purpose and involve colleagues who do the work every day. Ask where repetition and frustration occur, and let the team help define a better process. Provide training using real tasks and show examples of mistakes, corrections and escalation.

Discuss how capacity could be used: deeper analysis, improved stakeholder support, business improvement or reduced workload pressure. Be clear about decisions still under consideration and avoid making commitments about future roles that the business cannot support.

Choose tools deliberately

A single approved platform may cover the first application. Another tool should earn its place through a clear benefit, taking account of additional access, costs, training and support. Review the tool again when its model, permissions, integration or business purpose changes.

Practical next step: write a one-page operating note covering approved use, prohibited information, review responsibilities, exceptions and the contact for help.



Panel discussion at The Future of Finance, Hampden Park

Plan and measure your first pilot

The following four-week outline is a planning example. Extend it where procurement, data preparation or security assessment needs more time. The decision to expand should depend on evidence, rather than the calendar.

01 Define

One task, owner and baseline.

Record success criteria.

02 Prepare

Approved access and real examples.

Set review and fallback steps.

03 Test

Normal and difficult cases.

Log effort and corrections.

04 Decide

Compare quality, time and cost.

Expand, adjust or stop.

Illustrative calculation of time released

Suppose an approved reporting task currently takes 10 hours each month, including checks. In a pilot, preparation takes 3 hours, review 2 hours and corrections 1 hour. Total effort is 6 hours, releasing 4 hours a month, or 40%. These figures are illustrative and are not a forecast of customer savings.

If those 4 hours are valued internally at £35 an hour, the capacity value is £140 a month before software and implementation costs. That is not automatically a cash saving: a financial benefit depends on how the time is used and which costs actually change.

Your pilot brief

Task and frequency: _____
Process owner and reviewer: _____
Source systems and permitted data: _____
Current effort and recurring problems: _____
Expected improvement and quality threshold: _____
Exception handling and fallback: _____
Licence, setup and support costs: _____
Decision date and next step: _____

Before expanding: confirm that the reviewed output meets the required standard, exceptions can be handled safely and the benefit survives the full cost of running the process.

The questions our audience asked

Real questions submitted through the AI readiness check, with practical follow-up answers.

“Where is the best place to start on our journey”

Choose one recurring task, approved information and a named reviewer. Measure the current effort, then run a controlled pilot with a result you can check.

“Where is the biggest bang for buck at the moment given current AI capabilities”

Assess frequent tasks with visible effort, dependable inputs and manageable review. Include setup, licences, training, integration and checking when comparing cost and benefit.

“How can I use AI to spend less time producing and checking financial information, and more time generating insights that influence better business decisions?”

Identify which preparation stages create the workload. Integration or conventional automation may help first; test AI for drafting or organising findings, then use released capacity for investigation and business discussion.

“If you were a Senior Finance person responsible for budget monitoring, forecasting, business cases, and governance reporting, what are the three highest-value tasks you would recommend I use AI for, and what measurable benefits could I expect”

Three candidates are variance commentary, explanations of forecast changes and evidence preparation for business cases or governance papers. Measure completed-task time, corrections and usefulness; benefits depend on your workflow.

“As things move so quickly how do you balance between driving efficiency and automation against internal people based fear around job security.”

Involve colleagues in choosing applications, provide training and explain what remains under human review. Discuss how work could change and be honest about decisions that have not yet been made.

Your questions on trust and connected finance

"How can we be sure it's accurate"

Check outputs against approved records, verify calculations and assign a reviewer. Fluent wording is not evidence of accuracy.

"Ensuring staff check accuracy"

Make review an explicit workflow step. Give staff source access, training and a clear route to escalate uncertainty.

"How can we ensure the business that AI is secure"

Assess the approved tool and configuration with IT and security colleagues, including permissions, provider access, storage, retention and training use.

"Will it remain consistent when given a task or will it start to move away making its own assumptions"

Responses can vary. Define scope, flag missing information, repeat tests and keep exact calculations in validated systems.

"With so many different versions of AI, which should you be trusting as a business and should we be using multiple platforms"

Compare approved tools on representative tasks, security, integration, accuracy and total cost. Add platforms only where the benefits justify the complexity.

"Can ai search more that one business at a time if no consolidator in place"

Potentially, with approved access and consistent entity mappings. Cross-business searches do not automatically produce reliable consolidated accounts.

"When will we get to the point where systems help manage cash flow by guiding the user on when / what to pay based on projected balances and overdraft limits."

Ask suppliers to demonstrate current capabilities using your balances, expected receipts, dates and limits. Validate projections and keep payment approval separate from suggestions.

"How is AI being viewed for security and risk re payment processing?"

Keep AI assistance separate from payment authority. Retain independent bank-detail verification, approval limits, separation of duties and audit trails.

Test these questions against your own data, systems and proposed setup before extending access.

Scottish customer experience

Heart of Midlothian

50%

less time at month end

12 working days to 6

Scottish FA

Building stronger finance foundations

NetSuite finance transformation

Eureka's work with Scottish organisations shows the value of stronger finance foundations. These are ERP and integration examples; their outcomes should not be presented as measured AI savings.

Heart of Midlothian

Eureka's published NetSuite material reports a 50% reduction in month-end time at Hearts, alongside improved reporting. The lesson is that reducing preparation work can give finance greater capacity to use information across the business. [4]

Tomatin Distillery

Tomatin retained its specialist DRAMS stock system and connected it to NetSuite through Besyncly. The project illustrates how a business can preserve an important operational application while improving the flow of information into finance. [5]

Brimmond

Brimmond brought finance, projects, inventory, timesheets and HR into a connected NetSuite platform. Its case study describes a phased approach built around clear objectives, a useful discipline for any organisation deciding where to begin. [6]

Scottish FA

The Scottish FA's partnership announcement set out plans to modernise finance with NetSuite, reduce manual processing and improve reporting. It illustrates the importance of preparing finance systems for future needs. The announcement describes project aims, rather than measured AI outcomes. [7]

More organisations we work with

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Your next conversation with Eureka

A reporting pack that takes too long. An invoice process that depends on repeated chasing. Information that finance keeps moving between applications. A business question that is difficult to answer with confidence.

Eureka Solutions helps organisations assess and implement finance systems, connect applications and support the people using them. Our experience spans Oracle NetSuite, iplicit and Sage, alongside our own Besyncly integration platform.

For an existing customer, the next step may be a review of current features, reporting, training or integration. For a business considering change, it may be a clearer definition of requirements and a phased plan.

Talk to Eureka Solutions about your next step. Bring one process, the systems it touches and the outcome you want. We can explore what is possible in your proposed setup and identify what needs further investigation.

Book your free ERP strategy call

Bring one task

A report, process or recurring problem.

Map the systems

Identify sources, handoffs and ownership.

Agree a next step

Review the options in your setup.

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Turn your next step into a clear plan

Free 30-minute call. Explore your ERP options and integration needs.

Book my free ERP strategy call

Sources and further reading

Product information reviewed on 28 October 2026. Availability, licensing, configuration and rollout can change. Confirm the current position for your intended setup. Practical workflows and pilot examples are recommendations to test, rather than promised product capabilities.

[1] Audience readiness check. Supplied HubSpot form export dated 26 October 2026. Twenty-four submissions reduced to 23 distinct responses by counting one repeated email address with identical answers once. The findings describe this audience only; multi-select totals may exceed the number of respondents.

[2] Event themes. Making AI Work for Your Finance Team, supplied PDF. Speaker sections in this edition are paraphrased from that guide. New pilot examples and follow-up answers are editorial guidance; they are not attributed quotations.

[3] Besyncly — Platform and AI Actions

[4] Eureka Solutions — NetSuite customer results including Hearts

[5] Eureka Solutions — Tomatin case study

[6] Eureka Solutions — Brimmond case study

[7] Eureka Solutions — Scottish FA partnership announcement

Using the guide in your organisation

Use the examples to frame a discussion with your finance, IT and systems teams. Agree any required security and data-protection assessment before a pilot uses sensitive information or can change business records. Review the evidence from your own process before making an investment or extending access.

Visual sources: supplied event photography and dashboard illustration, AI Readiness Results and Modern Finance in Professional Sport slides. Customer and product logos are reused from those decks and the supplied ES Corporate Brochure 2026. Survey charts have been redrawn using the checked 23-response export rather than the deck's earlier 22-response snapshot.

Featured quotes

Alan Miles, Kenneth Mcbeath and David Lindores: attributed excerpts from What AI Can Actually Do In Your Finance System Today, supplied reference PDF. These are reproduced as expert perspectives; the guide does not imply that all three spoke at Hampden. Graham Dyer and Kenny Galloway are shown with labelled session takeaways based on the supplied event guide; these are paraphrases, not direct quotations.